



# Northwest Supply Chain

LOCATED AT: THUNDER BAY REGIONAL  
HEALTH SCIENCE CENTRE,  
980 OLIVER ROAD,  
THUNDER BAY, ON P7B 6V4



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## DID YOU KNOW?

- May 9 to 13 is recognized as National Nursing Week. The NSC extends best wishes and thanks to all the dedicated Nurses across the region.
- Beginning January 1, 2017, food chains of 20 or more locations will be subject to new labeling regulations that will allow Ontarians to make better food choices.

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## General Manager's Message—Derek Gascoigne

The Northwest Supply Chain (NSC) was saddened to hear of the passing of Denise Wintle. As an original member of our Steering Committee her strong commitment to collaboration and preparedness at meetings will be sincerely missed.

The NSC staff celebrated their successes on April 21 with media and Hospital representatives joining the event. We were very proud to announce that in our first 4 1/2 years we have collectively accomplished over \$21 million in savings while driving value based outcomes. All regional hospitals have and are benefiting from the collaboration and as Angie Bishop, CEO, Red Lake Margaret Cochenour Memorial Hospital explained "for every dollar we pay in membership fees, we see a return of \$7.10. In the current financial climate this has a significant impact for us and other smaller Hospitals." Our Chair Cindy Gasparini said "to garner such significant savings is amazing because that money can then be reinvested back into patient care, which is the most important thing and reason we are all here today. Scott Potts our Past Chair said "the NSC is proof of how powerful collaboration and partnerships can be. Finally, "this collaboration is an excellent example of the direction the province is supporting in terms of driving systemic efficiencies," explained Jean Bartkowiak, President and CEO TBHRSC.

Our Business Case to create a Northern Supply Chain Collaboration was recently finalized and will see the addition of twenty four (24) Hospitals to the NSC. This significant shared services program expansion will form the largest collaboration in the province by number of Hospitals and include well in excess of \$400 million in spend annually. This will allow us to harness significant buying power and should drive enhanced value to our initiatives while standardizing many of our goods, services and capital purchases. Depending on the timing of a signed Transfer Payment agreement we hope to commence with the hiring of additional staff to our expansion in June with implementation of a data management and spend analytics solutions by early fall.

## GHX - Data Management Implementation

**4SO Project**—Read access to servers for RHCF, LWDH and SLMHC was completed in April. Required reports for the project have been run and uploaded to the project server. GHX is now using this data to refine the development of the Provider Intelligence software which will assist in identifying potential SSO initiated contracts.

**Spend Analytics** RHC, LWDH, and SLMHC 18 month spend reports for all non-contracted items have been sent to Medbuy for review. Data cleansing of files is complete. Analysis of items is currently in phase 2 where like for like items are matched to Medbuy committed contracts and items that may be part of HealthPro contracts are identified, confirmed and removed. Phase 3 will review non like items and begin the process for product change. Read access to Great Plains sites has begun. Red Lake and Atikokan are now available. Spend analytics for these sites will begin and follow the same process as Medisolution sites.

### **Good News Stories:**

- The Governor General of Canada, David Johnston, visited SLMHC on March 30, 2016 to discuss health care and mental health issues with First Nations leaders and health professionals. His Excellency was treated to a Miichim (traditional food) lunch.
- "Four Thunder Bay Health Organizations Shine a Spotlight on How Best Practices are Leading to Better Care". Thunder Bay Regional Health Sciences Centre and Thunder Bay District Health Unit have earned designation as RNAO Best Practice Spotlight Organizations (BPSO) for implementing BPGs in their practice environments, while St. Joseph's Care Group and Pioneer Ridge long-term care home are working towards their designation status.

### **Upcoming Medbuy Conversions**

- CW15188 MM Suction System Products
- OR Clippers Blades and Chargers
- OR Staplers and Reloads
- OR Trauma & Bone Fixation– Split award

### **Notable Medbuy contract awards**

- OR Laryngeal Mask Airway systems
- OR Thrombectomy & Embolectomy
- OR Masks, Caps & Shoe Covers– Cardinal
- OR Chest Drainage systems and tubes
- CW15189 MM Closed Suction Catheters

### **NSC Work In Progress**

- Breast Pumps
- Drugs of Abuse testing
- Transfusion equipment
- Laundry Chemicals
- Security Services
- Food Service Management Services
- Nursing Uniforms
- Non Urgent Patient Transport Services
- Generator Services
- Endoscopy equipment
- Fetal monitors

### **NSC Recent Contracts Awarded**

- Fire Sprinkler services
- Patient/Client wireless Internet service
- NWHA– Recruitment services
- Propane Vendor of Record

**Contract Administration:** Northwest Supply Chain interests are monitored, analyzed and addressed by the Contract Administrator at TBRHSC through proactive contract management processes and Supplier performance evaluations designed to optimize contract deliverables. Broader Public Sector mandatory requirement #22 identifies responsible contract management including performance evaluation, documentation and dispute resolution as best practice.

### **Update:**

- Breast Screening Coach– While in the United States having warranty work completed, the Coach was unfortunately involved in a single vehicle accident and sustained significant damage. The Prevention and Screening department is being assisted in expediting repairs to the greatest extent possible. With multiple parties involved including the Coach manufacturers, medical imaging provider and insurance companies there is an elevated level of complexity. Every effort is being made to repatriate the Coach and resume screening across the region at the earliest opportunity.
- Members have been canvassed as to the performance of the regional legal services provider, Borden Ladner Gervais and direction will be obtained from the Steering Committee at the May 19, 2016 meeting as to extending the contract versus returning to market.