



Northwest Supply Chain

LOCATED AT: THUNDER BAY REGIONAL
HEALTH SCIENCE CENTRE,
980 OLIVER ROAD,
THUNDER BAY, ON P7B 6V4

FEBRUARY 2016

www.tbrhsc.net/nsc

DID YOU KNOW?

- Canadian Diabetes Association funded researcher Dr. Santamaria from the University of Calgary has discovered how to turn white blood cells into cells that can suppress autoimmune diseases such as Type 1 Diabetes and MS. The implications of this discovery could result in significant benefit for millions of Canadians. Clinical Trials are expected to be forthcoming.

INSIDE THIS ISSUE:

General Manager Message	1
Medbuy Conversions	1
GHX - Data Management Implementation	1
Good News Stories	2
Upcoming Conversions	2
Notable Awards	2
Recent Contract Awards	2
Work in Progress	2
Contract Administration	2

General Manager's Message—Derek Gascoigne

The Northwest Supply Chain recently received funding for an Implementation Analysis leading to the building of a Business Case to upload twenty-four (24) Hospitals from the Northeast with support from the Ministry of Government and Consumer Services and LHIN 13 from the East. Our team is striving to have a business case finalized and approved by Board members in the East by the end of March. The final step of creating a new Transfer Payment Agreement (TPA) is expected in April.

The final Phase twelve (12) of our original TPA was recently completed and the close out of our original TPA is expected shortly. This project has been deemed to have met every deliverable and far exceeded our expected savings which prior to expenses has exceeded \$7 million annually. Metric results continue to suggest the NSC team remains focused, productive and on the leading edge of Strategic Sourcing Shared Programs. On behalf of the team we would also like to acknowledge our members and stakeholders who have contributed significantly in their time and commitment to this success.



Medbuy - GPO—Medical/Surgical/Pharmacy Conversion

- Conversions to Medbuy contracts continue to move ahead with a cumulative total of **176 MM/**OR/MI converted from January 1 to February 1, 2016.
- The CCS has scheduled semi-annual meetings with the OR Managers in the NSC Membership to provide support with conversions and address any challenges.

GHX - Data Management Implementation

The 4 SSO project is well underway and includes weekly meetings. All NSC initiated contracts have been loaded into GHX. Strategic Sourcing leads met on February 10 to develop a draft collaboration framework and supporting materials. Discussion also included the evolution of the framework using real world collaboration to best serve operational requirements. On February 5 a meeting between SSO General Managers and the 2 primary Group Purchasing Organizations was held with no significant concerns being identified by Medbuy or HealthPro other than "confidential" price disclosures. Presentations and multiple discussions continue with North East Hospitals regarding a proposed GHX Data Management solution should the decision be made to join with the NSC. Positive feedback is being received and pricing negotiations with GHX are ongoing.

Good News Stories:

- The NSC is pleased to extend congratulations and best wishes to Mr. Jean Bartkowiak the new President and CEO of TBRHSC and TBRI. Mr. Bartkowiak assumed his roles on January 25, 2016.
- NSC continues to review and engage new potential customers in Northern Ontario and is pleased to welcome the Norwest Community Health Clinic as a new customer with an effective date of March 1, 2016.
- Dryden Regional Health Centre received the Gold Level Quality Healthcare Workplace Award from the Ontario Hospital Association for a third consecutive year. Additionally, Mr. Wade Petranik, C.E.O. has been elected to the O.H.A. Board of Directors for a three year term.
- On October 30, 2015, Geraldton District Hospital announced that Ms. Lucy Bonanno has become the new Chief Executive Officer. The NSC congratulates Ms. Bonanno and looks forward to working with her.
- The McCausland Hospital and Wilson Memorial General Hospital have announced their amalgamation and are working towards an effective target date of April 1, 2016

Upcoming Medbuy Conversions

- OR Wound Closure Adhesives and Strips
- OR Haemostatic Agents
- OR Clippers, Blades and Chargers– 3M

NSC Work In Progress

- Breast Pumps
- Drugs of Abuse testing
- Transfusion equipment
- Laundry Chemicals
- Security Services
- Food Service Management Services
- Business Intelligence Tool
- Nursing Uniforms
- Non Urgent Patient Transport Services

Notable Medbuy contract awards

- OR Trauma & Bone Fixation– Split award
- MM Hazardous Waste Container– BD
- OR Thrombectomy & Embolectomy– Edwards
- OR Masks, Caps & Shoe Covers– Cardinal
- OR Endomechanical Staplers and Reloads

NSC Recent Contracts Awarded

- Medication Order Management
- Telephone Circuits
- NWAH– Consulting Services re: NWLHIN Shared Services
- Insurance Broker Services
- Fire Alarms

Contract Administration: Northwest Supply Chain interests are monitored, analyzed and addressed by the Contract Administrator at TBRHSC through proactive contract management processes and Supplier performance evaluations designed to optimize contract deliverables. Broader Public Sector mandatory requirement #22 identifies responsible contract management including performance evaluation, documentation and dispute resolution as best practice.

Update:

- Generator Servicing– consensus as to exercising the available 2 year option with Gal Power was not forthcoming and therefore the NSC will issue an RFP on behalf of the 6 Members wishing to go to market at this time. Language will be included in the RFP that will allow the remaining members to join after the option with Gal expires.
- Breast Screening Coach– successful in developing and acquiring risk mitigating documentation from the Supplier to support required and urgent warranty work on the generator systems.
- Performance Improvement– Two Suppliers have had follow up and accelerated reviews to address evaluations below baseline. As no appreciable improvement has occurred since last quarter, meetings will be arranged to address and support activities that should result in mutually beneficial outcomes.