



Northwest Supply Chain

LOCATED AT: THUNDER BAY REGIONAL
HEALTH SCIENCE CENTRE,
980 OLIVER ROAD,
THUNDER BAY, ON P7B 6V4
www.tbrhsc.net

M A Y 2 0 1 5

DID YOU KNOW?

- Dr. William McCready is now the Interim President and CEO at TBRHSC. Recruitment of a full time replacement is underway.
- Medbuy has developed several e-catalogue enhancements that will be introduced over the coming weeks.
- An updated NSC Procurement Guiding Principles pamphlet will be available shortly.
- NSC is always a phone call away to provide BPS advice or to assist with individual hospital requirements.

INSIDE THIS ISSUE:

General Manager Message	1
Medbuy Conversions	1
GHX - Data Management Implementation	1
Good News Stories	2
Upcoming Conversions	2
Notable Awards	2
Recent Contract Awards	2
Work in Progress	2
Future Opportunities	2
Contact Information	2

General Manager's Message—Derek Gascoigne

The Northwest Supply Chain program is pleased to announce that Phil Thompson has accepted the position of Regional Manager, Distribution and Data Management. As of the end of May, gross projected annual savings have exceeded \$4 Million dollars with significant additional opportunities ongoing. As we move towards full standardization of goods and services for Northwestern Ontario, we are pleased to announce the recent acceptance of the Superior North Emergency Medical Service into the Northwest Supply Chain as our newest customer.

Medbuy - GPO—Medical/Surgical/Pharmacy Conversion

- Medbuy's annual Spring Conference was held April 28, 29 in Orangeville, Ontario.
- 81 HealthPro Pharmacy contracts are expiring May 31, 2015. These contracts will be converted in two waves, the first occurring June 1, 2015. Injectable and oral solid contracted vendors have been requested to hold pricing for any gaps between June 1 and September 30th.
- Conversions to Medbuy contracts continue to move ahead with a cumulative total of 55 contracts converted since April, 2015.



GHX - Data Management Implementation

The item price transaction set (identified as 832) is now active on the Virtuo Materials Management software and the contract upload from GHX to the Virtuo server has been successful. GHX and Medisolution have implemented several interventions to resolve identified issues. Trials are underway with the rollout to Medisolution sites over the next 2-3 months. The Medisolution Sales module purchase has been finalized and the associated software is now available. Testing should begin in June, 2015 including module review and staff training. The "go-live" date will be determined jointly with I.T. Dryden Regional Health Centre was provided GHX training for their new staff on May 15, 2015. Having determined that many end users are not maximizing the benefits of the GHX software, the NSC is canvassing Regional sites to determine the interest level associated with a "GHX Best Practices" conference call. Please let Phil Thompson know if your site is willing to participate. The Medisolution consignment processor is being reviewed to determine a solution for accurately capturing the lot number. Testing at TBRHSC will proceed over the summer.

Good News Stories:

- Projected Annualized Savings for the NSC at May 21, 2015 is \$4,177,843. That translates into \$3694 for each of the 1131 beds in the NSC membership.
- Pricing agreements for Anesthesia machines and Ventilators are in place at TBRHSC. Please contact Cindy Langen to determine eligibility for “piggy backing” if your facility requires this equipment.
- SJCG will be expanding the “East Wing” to house a 38 bed Specialized Mental Health Rehabilitation Program.
- Kevin Berube, Director of Mental Health and Addictions Program for SLMHC also writes articles for the Globe and Mail as a Health Advisor.
- Atikokan General Hospital will host an Adult Health Fair June 9, 2015.
- Associate Membership for Superior North Emergency Medical Services has been conditionally approved.

Upcoming Medbuy Conversions

- OR Packs/Drapes/Gowns June 1 –SLMHC
- OR Hernia Repair Products.
- OR Positioning Devices.
- MM Fecal Management Products.

Notable Medbuy contract awards

- Alternate Vascular Access Devices—June 1/15.
- Ortho Joints at DRHC has been awarded to Biomet.
- Chest Drainage Systems-early conversion to PleurEvac to address an FDA decree.
- Medline C4161 Needle Counters.

Future Opportunities

- Associate Membership for the Northwest Health Alliance.
- Telephone Landline Maintenance and Service.
- Stericycle offers battery recycling services. Those sites that are interested can contact Cathy Cormack at ccormack@stericycle.com

Work In Progress

- Vital signs monitors-planned RFP release is the week of May 18.
- Linens are being evaluated—contracts planned for early June.
- Multi-Vendor Service Agreement for DI Equipment-target for award is the end of June
- Flexible Endoscopy—Pentax preparing business case for RHCF with a presentation planned for June.
- Supply of 18 First Response Vehicles for LWDH and Emergency Health Services, North District.
- Baxter update, as of May 1st; SLMHC, LWDH, TBRHSC, RLMH, NDMH, GDH, WMGH and RHCF have all completed their remediation.

Recent Contracts Awarded

- Elevator Servicing and Maintenance for TBRHSC and AGH has been awarded to Otis.
- Employee Benefits: LTD and Life—new rates effective May 1, 2015.

Contact Information:

Derek Gascoigne	General Manager	(807) 684-6500	gascoigd@tbh.net
Michael Giardetti	Regional Manager, Strategic Sourcing	(807) 684-6968	giardetm@tbh.net
Phil Thompson	Reg. Mgr., Distribution and Data Management	(807) 684-6202	thompsph@tbh.net
David Gladun	Contract Administrator	(807) 684-6500	gladund@tbh.net
Nicole Landgraaff Wegner	Clinical Contract Specialist	(807) 684-6969	landgrni@tbh.net
Mark Deleo	Business Analyst	(807) 684-6508	deleom@tbh.net
Dave Krasnichuk	Contract Procurement Specialist	(807) 684-6506	krasnica@tbh.net
Cindy Langen	Contract Procurement Specialist	(807) 684-6971	langenc@tbh.net
Mary Nucci	Contract Procurement Specialist	(807) 684-6970	nuccim@tbh.net
Robyn Goral	Contract Procurement Specialist	(807) 684-6737	goralr@tbh.net
Brian Cassidy	Contract Procurement Coordinator	(807) 346-2343	cassidbr@tbh.net
Matthew Fragale	Contract Procurement Specialist	(807) 346-2364	fragalem@tbh.net

To find the Northwest Supply Chain web page, browse to the TBRHSC web site (www.tbrhsc.net). Select “Regional Partners” from the top menu bar, then select Northwest Supply Chain from the drop down list. This will open a list of NSC links that you can select from, and as we develop more documents, we will be posting them on the webpage.