



Northwest Supply Chain

LOCATED AT: THUNDER BAY REGIONAL
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DID YOU KNOW?

- GHX for the EDI-Data Management system is now live.
- Medbuy has set up a discussion board just for NSC members.
- Remember to make use of the handbook and templates that were sent out for you to utilize as you require.

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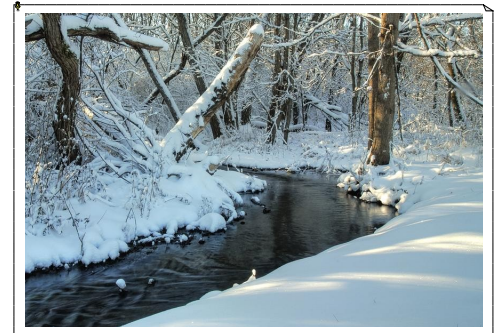
General Manager's Message—Derek Gascoigne

As we begin our 4th year of operations as a 13 hospital collaboration, the overall cooperation amongst hospitals remains strong. Participation rates on new contracts exceed 95% which exceeds our overall target expectations and is a strong statement to the commitment and the results that NSC drives for its members. With several large proposals to be awarded this coming year, NSC is very confident in suggesting this could be one of our best years.

The NSC in conjunction with the Healthcare Supply Chain Network held a one day conference in November called Innovation Procurement that was well attended by the region. This conference was part of our ongoing education we schedule for Supply Chain Managers in the region.

Medbuy - GPO—Medical/Surgical/Pharmacy Conversion

- Karen Noble has replaced Dawn Bouffard as Coordinator, Member Services. Her contact information is (519) 652-1688 ext. 168 knoble@medbuy.ca
- To date, 49 pharmacy and 96 Medical Surgical agreements have been converted.



Pandemic Planning

Pandemic planning for Ebola is ongoing and our planning efforts as Site 11 are starting to take shape. We have reached out to the members with product identification and also had one of our Clinical Specialists for PPE attend one of our weekly conference calls. The good news is we have the list of PPE the region should be ordering, however NSC is not supplying them product as many may have thought we were going to do. There is ongoing education and development of the plan. For further information please contact our Regional Materials Distribution Manager, Phil Thompson at (807) 684-6202.

GHX - Data Management Implementation

Supplier electronic invoices are importing from GHX into Ormed/Virtuo daily where the invoices match our required format. We continue to review order exceptions and apply the supplier changes to UOM, Price, Part numbers in Ormed/Virtuo in a more timely manner with the use of the GHX exchange.

GHX has created a Provider and Shared Services Advisory Group (PSSAG). This group will work towards identifying common supply chain issues and developing recommendations and actions to address those issues. One of the goals will be to reduce costs within the Canadian healthcare supply chain by utilizing and promoting an e Commerce platform. With more organizations and suppliers using e Commerce, overall costs will continue to fall.

Good News Story

The NSC program continues to surpass all metrics that are tracked in first 3 years of operations:

Metrics	Target—%	Result—%
Projected Contract Savings Percentage	5	10.2
Percent of Participation for all NSC initiated contracts	90	97.24
Percent of spend under contract for overall membership spend	65	71.26
Member satisfaction as measured through an annual survey	70	80.6
Operating costs as a percentage of total spend— regionally	2.5	1.78
Percent of spend under contract that was a collaborative purchase	40	50.7

Upcoming Medbuy Conversions

- MM Paediatric Nursery Supplies C2492
- OR Suction Tubing and Products CHS C8189
- Blackstone for Natural Gas Nov 1
- Negative pressure wound therapy
- Vascular access devices

Notable Medbuy contract awards

- C8440 Enteral Feeding Pumps - remains with Incumbent
- Awards were made in June with Medline, Welch Allyn, Tyco Healthcare, Fibertech, AMT Electro-surgery, 3M, Johnson and Johnson
- Safety and Surgical blades
- Specific Urology
- Hernia Repair - contract extended to fall

Future Opportunities

- RAI Minimum Data Set MDS, LTC
- Insurance Services - Phase II
- Infant Formula
- DI Equipment Service
- Vending Machines

Work In Progress

- Elevators
- New Central Venous Line Securement dressing
- Non Infant Nutrition Products
- Ortho Joints
- Cardiac Products
- Linens
- Intraocular Lens (IOL)/Custom Eye Packs
- MSDS
- IT Infrastructure Standardization Initiative
- Employee Benefits
- Consulting Services Regional Pharmacy Program
- Virtual Health Care Current State and Roadmap

Recent Contracts Awarded

- Wireless Site Surveys
- IOL lenses and Eye Packs
- Germicidal Clothes
- Underpads and Adult Incontinence Products

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To find the Northwest Supply Chain web page, browse to the TBRHSC web site (www.tbrhsc.net). Select "About TBRHSC" from the top menu bar, then select Northwest Supply Chain from the left hand list. This will open a list of NSC links that you can select from, and as we develop more documents, we will be posting them on the webpage.