



Northwest Supply Chain

LOCATED AT: THUNDER BAY REGIONAL
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DID YOU KNOW?

- GHX for the EDI-Data Management system is now live.
- Medbuy has set up a discussion board just for NSC members.
- Remember to make use of the handbook and templates that were sent out for you to utilize as you require.

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General Manager's Message—Derek Gascoigne

As we start the third year of NSC, as with the season, it's a perfect time to reflect on the past and look forward to the future. Now at the end of our second year, our accomplishments of \$2.5M projected annual savings and a second consecutive year with an 80% satisfaction rating from our members, it is a tribute to all the efforts of each of you to achieve the savings while working together as a team.

Medbuy - GPO—Medical/Surgical/Pharmacy Conversion

- Contract conversions are progressing well, please refer to the spreadsheet for the work in progress on the Microsite. MedBuy's Krista Logan is the pharmacy contact and is responsible for developing the overall pharmacy transition plan. Krista can be reached at (519) 652-1688 ext 135.
- Medical/Surgical Conversions are continuing, and a schedule for contracts expiring is regularly being updated on the [MedBuy website](#). Contact Nicole Landgraff, our Clinical Contract Specialist, should you have any questions specific to your schedule.
- Presentations were conducted for the management groups at Geraldton District Hospital, Sioux Lookout Health Centre, Dryden Regional and TBRHSC OR group. Additionally, a webinar for Abbott products will be held in early December.



GHX - Data Management Implementation

- The quarterly update from Ormed is available and includes support for electronic invoice (810) and contract update (832) transactions. Once the hospitals have applied the update, training will begin on using the 810 and 832 transactions.
- GHX is manually loading the Medical Mart catalog to help match items to capture price discrepancies when ordering items that are on contract.

Collaboration with other Shared Service Organizations

- NSC is teaming with Mohawk for an Ophthalmic Lens Initiative. We have canvassed sites for volumes, types of consumables, custom packs, capital associated (sites to be included are LWDH, WMGH and TBRHSC) and the tender has been posted.

Hotel special rate for NSC members

The Airlane Hotel in Thunder Bay is offering a rate of \$92 for business or personal stays using promo code TBRH. Details will be provided shortly on the Airlane web site.

Medical Mart - Distribution Conversion

The implementation is proceeding well and we are continuing to onboard non inventory items from hospitals for this initiative and conversions continue by Vendor.

NSC and Medical Mart are meeting to determine the next items to convert. Currently the recommendation is to convert non-stock (catalogue to catalogue) where able. A discussion has taken place with NSC, Medical Mart and the Vendors regarding price discrepancies with Covidien and Bard products. Solution pending.

A reminder about the additional rebate for e-commerce. A few members are still not currently paying Medical Mart invoices by electronic funds transfer but instead by cheque, if NSC can assist in setting this up please contact Emil Engler. Finally, 4th quarter results indicate we will surpass anticipated purchases for years 2-5 of the contract by a significant margin, exceeding \$5M annually.

Upcoming Conversions

- Pneumatic Compression C3884 (Arjo Huntleigh)
- Pouches and Rolls C5584 (Stevens)
- CO2 Absorbants C5743 (Trudell)
- Surgical Gloves (awaiting RFP Award)

Other Contract Initiatives

Non-GPO Contracting Opportunities:

- Incontinence Products (off contract TENA to Medbuy Attends- DGH, and GDH possibly NDMH)
- Tyco Feeding Pumps – Offered to AGH, DGDH, GDH, NDMH, RHCF, RLMH, SJCG, the rest of the members have a contract with HPro out to 2017

Please continue to populate the manufacturer part number in the inventory item master files at each site for the GHX data management solution.

Completing the RFP Process

- Advanced Wound Care
- Respiratory Products
- Safety And Conventional Needles And Syringes
- Thermometers
- Nursing Sundries - Personal Care Items, Examination Supplies
Hot and cold Therapies)
- Nursing Sundries -(Blood Pressure Devices And Accessories)
- Nursing Sundries - (Speculums And Accessories, Scopes, etc)
- Towels And Wipes
- Blood Collection Needles And Accessories
- Exam Gloves

OR Initiatives

- Safety And Surgical Blades
- Specific Urology

Future Opportunities

- Endoscopy scopes leasing
- Abstracting software
- Medical Gas Pipeline Maintenance
- Capital Equipment - IV pumps
- Wireless Devices

Contact Information:

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To find the Northwest Supply Chain web page, browse to the TBRHSC web site (www.tbrhsc.net). Select "About TBRHSC" from the top menu bar, then select Northwest Supply Chain from the left hand list. This will open a list of NSC links that you can select from, and as we develop more documents, we will be posting them on the webpage.