



Northwest Supply Chain

LOCATED AT: THUNDER BAY REGIONAL
HEALTH SCIENCE CENTRE,
980 OLIVER ROAD,
THUNDER BAY, ON P7B 6V4
www.tbrhsc.net

SEPT 2013

DID YOU KNOW?

- GHX for the EDI-Data Management system is now live.
- Medbuy has set up a discussion board just for NSC members.
- Remember to make use of the handbook and templates that were sent out for you to utilize as you require.

INSIDE THIS ISSUE:

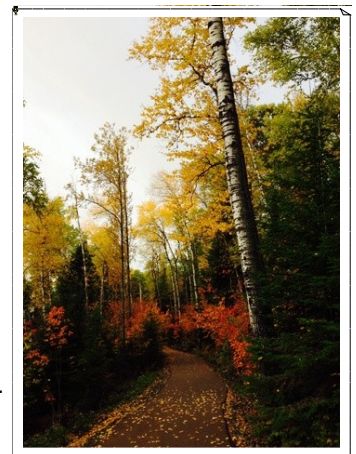
MedBuy - GPO conversion	1
GHX - Data Management Implementation	1
Medical Mart Distribution Conversion	2
Recent Activities	2
Upcoming Conversions	2
Other initiatives	2
Future Opportunities	2
Contact Information	2

General Manager's Message—Derek Gascoigne

As we move into the Fall season, I reflect on the accomplishments over the summer months. While summer may be a time of leisure, the efforts by both the NSC team and member hospitals is not lost on the fact that Healthcare is a 12 month operation and collectively we need to remain focused on our mission, vision and values.

Medbuy - GPO—Medical/Surgical/Pharmacy Conversion

- Pharmacy conversions total 30 contracts. Please refer to the spreadsheet for the work in progress on the Microsite. Med-Buy's Krista Logan is the pharmacy contact and is responsible for developing the overall pharmacy transition plan. Krista can be reached at (519) 652-1688 ext 135.
- Medical/Surgical Conversions are continuing, and a schedule for contracts expiring is regularly being updated on the [MedBuy website](#). Contact Nicole Landgraff, our Clinical Contract Specialist, should you have any questions specific to your schedule.
- A highlight from Medbuy's Sept 23rd newsletter (MedWeek) is that Medbuy's Medical Doctor will sit on OHA's panel for Supply Chain Education at their annual conference.



GHX - Data Management Implementation

- The quarterly update from Ormed should be available shortly, this includes support for electronic invoice (810) and contract update (832) transactions.
- Loading of local contracts is progressing well and this will help capture price discrepancies when ordering items that are on contract outside of our GPO's contracts.
- Hospitals with a lower volume of transactions may be taking advantage of TBRHSC's distribution capability to streamline their ordering and this will allow volumes to be captured in the data management at TBRHSC.
- TBRHSC is investigating buying an inventory sales module, in order for their material management system to handle the invoicing and order processing for the distribution of product to some of the area hospitals to enhance data accuracy and bring greater efficiencies.

Collaboration with other Shared Service Organizations

- NSC is teaming with Mohawk for an Ophthalmic Lens Initiative. We will be canvassing sites about volumes, types of consumables, custom packs, capital associated (sites to be included are LWDH, WMGH and TBRHSC)

Medical Mart - Distribution Conversion

The implementation is proceeding well and we are continuing to onboard non inventory items from most hospitals for this initiative. Almost all of the sites have returned their surveys and conversions continue by Vendor.

NSC and Medical Mart are meeting to determine the next items to convert. Currently the recommendation is to convert non-stock (catalogue to catalogue) where able. A discussion has taken place with NSC, Medical Mart and the Vendors regarding price discrepancies with Covidien and Bard products. Solution pending.

A reminder about the additional rebate for e-commerce. A few members are still not currently paying Medical Mart invoices by electronic funds transfer but instead by cheque, if NSC can assist in setting this up please contact Emil Engler. In conclusion 3rd and 4th quarter results indicate we will surpass anticipated purchases for years 2-5 of the contract by a significant margin.

Medbuy Ad Hoc Committees

- Gloves (exam, chemo, surgical)
- Alternative (gloves)
- OR Hernia Mesh and Plugs
- SJHS Patient Handling (stretchers, sleep surfaces, beds, cribs, bassinets, bed side furniture)
- Blood Tubes
- CW15133 - MM Basic Wound
- Safety Hypodermic Products
- Safety and Conventional Winged Intravenous

Other Contract Initiatives

We are continuing to look for Non-GPO Contracting Opportunities. If you have any ideas, please pass them on.

Please continue to populate the manufacturer part number in the inventory item master files at each site for the GHX data management solution.

Completing the RFP Process

- Advanced Wound Care
- Respiratory Products
- Safety And Conventional Needles And Syringes
- Thermometers
- Nursing Sundries - Personal Care Items, Examination Supplies
Hot and cold Therapies)
- Nursing Sundries -(Blood Pressure Devices And Accessories)
- Nursing Sundries - (Speculums And Accessories, Scopes, etc)
- Towels And Wipes
- Blood Collection Needles And Accessories
- Exam Gloves

OR Initiatives

- Safety And Surgical Blades
- Specific Urology

Future Opportunities

- Endoscopy scopes leasing
- Abstracting software
- Medical Gas Pipeline Maintenance
- Capital Equipment - IV pumps
- Wireless Devices

Contact Information:

Derek Gascoigne	General Manager	(807) 684-6500	gascoigd@tbh.net
Natalie Roberts	Secretary	(807) 684-6500	robertsn@tbh.net
Allan Hensel	Regional Manager, Strategic Sourcing	(807) 684-6972	hensela@tbh.net
Michael Giardetti	Business Analyst	(807) 684-6968	giardetm@tbh.net
Emil Engler	Transitional Manager	(807) 684-6503	englere@tbh.net
Cindy Langen	Contract Procurement Specialist	(807) 684-6971	langenc@tbh.net
Mary Nucci	Contract Procurement Specialist	(807) 684-6970	nuccim@tbh.net
Phil Thompson	Joint Manager, Materials Distribution	(807) 684-6202	thompsph@tbh.net
Nicole Landgraff	Clinical Contract Specialist	(807) 684-6969	landgrni@tbh.net

Dawn Bouffard—Medbuy Med/Surgical	Coordinator, Customer Service and	(519) 652-1688 ext 103	dbouffard@medbuy.ca
Krista Logan - Medbuy Pharmacy	Implementations	(519) 652-1688 ext 135	klogan@medbuy.ca
Jeff Paquette—Medical Mart		(800) 837-8958 ext202	

To find the Northwest Supply Chain web page, browse to the TBRHSC web site (www.tbrhsc.net). Select "About TBRHSC" from the top menu bar, then select Northwest Supply Chain from the left hand list. This will open a list of NSC links that you can select from, and as we develop more documents, we will be posting them on the webpage.