



Northwest Supply Chain

LOCATED AT: THUNDER BAY REGIONAL
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DID YOU KNOW?

- GHX for the EDI-Data Management system is now live.
- Medbuy has set up a discussion board just for NSC members.
- Remember to make use of the handbook and templates that were sent out for you to utilize as you require.

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General Manager's Message—Derek Gascoigne

I am pleased to announce that Michael Giardetti has accepted the position of Regional Manager, Strategic Sourcing for the Northwest Supply Chain collaboration, a joint venture of St. Joseph's Care Group and Thunder Bay Regional Health Sciences Centre. Michael received his Bachelor of Science – Accounting degree from Saint Francis University, Pennsylvania in 2003 and is currently pursuing a professional designation in Supply Chain Management. Michael joined the Northwest Supply Chain in 2012 after 9 years of private sector experience in strategic sourcing and financial management across the United States and Western Canada. Please join me in welcoming Michael to his new role.

Medbuy - GPO—Medical/Surgical/Pharmacy Conversion

- Karen Noble has replaced Dawn Bouffard as Coordinator, Member Services. Her contact information is (519) 652-1688 ext. 168 knoble@medbuy.ca
- A total of 219 Medical/ Surgical contracts were converted by the NSC group over the Summer.



Good New Stories

Consignment orders are currently difficult to track in the ordering process. NSC has been working with one of our software providers to define consignment purchase orders. The vendor has committed to creating this functionality (Lot/Batch and Serial number on the orders sent electronically) in their ordering system and we should see the results of this collaboration early next year. This change will be a first step for improving our tracking of implantables in the supply chain.

GHX - Data Management Implementation

Electronic invoices from GHX into Ormed/Virtuo are importing at LWDH, SLHCF, TBRHSC, SJCG and soon at RHCF. We continue to review order exceptions and apply the supplier changes to UOM, Price, Part numbers in Ormed/Virtuo in a more timely manner with the use of GHX.

If any of the local pricing agreements that have been loaded into the GHX system have price changes, please let Emil know.

We consulted with GHX, Medbuy and Medical Mart over the summer on achieving better contract price matching for Medical Mart items. GHX and Medbuy have revamped how they exchange information to improve the accuracy of Units Of Measure. NSC and GHX have also re-built the GHX supplemental table for Medical Mart products. In GHX, if you notice items that should have a contract price next to them but don't - please let Emil know so it can be corrected.

Collaboration with other Shared Service Organizations

- Intraocular Lenses with Mohawk, pending award.

Special Projects

Baxter Colleague 1.5 I.V. Pump upgrade, A transition plan from Colleague 1.7 or option to Spectrum was negotiated with Baxter and presented to NSC Members.

Options included:

- Free Colleague 1.7 upgrade to existing Colleague 1.5
- Upgrade to new Baxter Spectrum pump with \$2,000 trade in allowance for old Colleague 1.5 pumps. \$1,000 credit for competitor or Baxter Flogard pumps, and an additional 10% discount on Spectrum base price.
- New purchases of Colleague 1.7 were also negotiated with a 10% capital credit discount.

To assist where possible, NSC will continue to analyze spend and provide suggestions on products that can be moved over to Medical Mart. If NSC can assist in any way, please contact Phil Thompson 684-6202.

Upcoming Medbuy Conversions

- MM Paediatric Nursery Supplies C2492
- OR Suction Tubing and Products CHS C8189
- Blackstone for Natural Gas Nov 1
- Negative pressure wound therapy
- Vascular access devices

Notable Medbuy contract awards

- C8440 Enteral Feeding Pumps - remains with Incumbent
- Awards were made in June with Medline, Welch Allyn, Tyco Healthcare, Fibertech, AMT Electrosurgery, 3M, Johnson and Johnson
- Safety and Surgical blades
- Specific Urology
- Hernia Repair - contract extended to fall

Future Opportunities

- RAI Minimum Data Set MDS, Interrai LTC
- Insurance Services - Phase II
- Infant Formula
- DI Equipment Service
- Vending Machines

Work In Progress

- Underpads and Adult Incontinence products
- Elevators
- New Central Venous Line Securement dressing
- Non Infant Nutrition Products
- Ortho Joints
- Cardiac Products
- Linens
- Intraocular Lens (IOL)/Custom Eye Packs
- MSDS
- Germicidal Wipes
- Pharmacy Consulting
- Employee Benefits

Recent Contracts Awarded

- Audit Services (Tax)
- Medical Gases
- Green Energy Reporting
- Blood Glucose Monitoring
- Blunt Fill Needle

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To find the Northwest Supply Chain web page, browse to the TBRHSC web site (www.tbrhsc.net). Select "About TBRHSC" from the top menu bar, then select Northwest Supply Chain from the left hand list. This will open a list of NSC links that you can select from, and as we develop more documents, we will be posting them on the webpage.