



Northwest Supply Chain

LOCATED AT: THUNDER BAY REGIONAL
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MARCH 2014

DID YOU KNOW?

- GHX for the EDI-Data Management system is now live.
- Medbuy has set up a discussion board just for NSC members.
- Remember to make use of the handbook and templates that were sent out for you to utilize as you require.

INSIDE THIS ISSUE:

MedBuy - GPO conversion	1
GHX - Data Management Implementation	1
Medical Mart Distribution Conversion	2
Recent Activities	2
Upcoming Conversions	2
Other initiatives	2
Future Opportunities	2
Contact Information	2

General Manager's Message—Derek Gascoigne

As we approach fiscal year-end we continue to make significant progress against our mandate by generating savings, implementing a Data Management solution and achieving supply chain efficiencies across the region. For fiscal 13/14 we are projecting savings of \$2.43 million, which represents an average 10.1% contract over contract reduction for the 13 member hospitals.

Membership participation remains excellent with 97% participation in 29 contracts, a testament to the regional commitment to the collaborative sourcing model.



Medbuy - GPO—Medical/Surgical/Pharmacy Conversion

- Contract conversions are progressing well, please refer to the spreadsheet for the work in progress on the Microsite. MedBuy's Krista Logan is the pharmacy contact and is responsible for developing the overall pharmacy transition plan. Krista can be reached at (519) 652-1688 ext 135.
- Medical/Surgical Conversions are continuing, and a schedule for contracts expiring is regularly being updated on the [MedBuy website](#). While Nicole is off, contact her replacement, David Gladun - Clinical Contract Specialist, should you have any questions specific to your schedule.

GHX - Data Management Implementation

- The issue with Medical Mart order lines getting out of sequence has been corrected. This was caused by the software on their side when an order line was deleted. This is a big step in correcting the large number of GHX reported exceptions. Now we can focus on some of the other vendors where order line to contract matching is only working for some items.
- GHX has loaded the Medical Mart specific catalog to help match items to orders. This is for capturing price discrepancies when ordering items that are on contract.
- The buyers have been doing a good job on correcting the inventory items where the vendors order acknowledgement has indicated a change to a catalog number or unit of measure.
- Receiving the electronic invoices from vendors is slowly moving forward, we hope to have the Medical Mart invoices available shortly.

Collaboration with other Shared Service Organizations

- Bulk Propane – Ministry of Government Shared Services contract
- Computers, Laptops, and accessories - OEMC contract
- Telehomecare – Vendor of Record with Ontario Telemedicine Network (OTN)

Medical Mart - Distribution Conversion

In comparing the possible items available for purchase from Medical Mart, three hospitals have hit the 100% mark of possible spend; three are above 70%; two above 50%, and 3 hospitals remain below 50%. These are very good numbers however there is still improvement available. Review your current spend and continue to move items over to Medical Mart where possible. Remember there are rebate dollars for each product procured through Medical Mart. To assist where possible, NSC will continue to analyze spend and provide suggestions on products that can be moved over to Medical Mart.

If NSC can assist in any way, please contact Phil Thompson

Upcoming Conversions

- Housekeeping Chemicals C5723
- Conventional Winged IV C4598
- Basic Wound Dressing C8023
- OR Electrosurgical C1675
- Thermometers C5269

Other Contract Initiatives

Non-GPO Contracting Opportunities:

- Initiative Specific Working Group associated with developing a new Enteral Feeding Pump RFP
- Tyco Feeding Pumps – Offered to AGH, DGDH, GDH, NDMH, RHCF, RLMH, SJCG, the rest of the members have a contract with HPro out to 2017

Please continue to populate the manufacturer part number in the inventory item master files at each site for the GHX data management solution.

OR Initiatives

- Ortho Joints
- Hernia Repair
- Inter Ocular Lens (IOL). Custom Eye Packs
- Specific Urology

Completing the RFP Process

Validation

- Advanced Wound
- Respiratory Products
- Specific Urology
- Basic Wound

Scoring

- Total Joints
- Hernia Repair

Recent Contracts Awarded

- Automated Medication Management Equipment
- Coding and Abstracting Software
- Wireless Devices
- Hotel Accommodations
- Tele-Homecare

Future Opportunities

- Medical Gas Pipeline Maintenance, evaluating
- Capital Equipment - IV pumps
- Automated drug dispenser, evaluating
- Long distance calling rates
- Consultant Services for Project Management of the Ontario Laboratory Information System (OLIS) - evaluating

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To find the Northwest Supply Chain web page, browse to the TBRHSC web site (www.tbrhsc.net). Select "About TBRHSC" from the top menu bar, then select Northwest Supply Chain from the left hand list. This will open a list of NSC links that you can select from, and as we develop more documents, we will be posting them on the webpage.